

WAKE ROBIN

Year-End Snapshot: January 1 - December 31, 2025

One of the common metrics used in our industry is Days Cash on Hand (DCOH). It is a financial measurement that calculates the number of days a company can sustain its operations with the cash it currently has available. This ratio helps investors, creditors, and management understand a company's liquidity and ability to meet short-term financial obligations.

In the Continuing Care Retirement Communities industry, 120-200 days is considered a good cushion. The Ziegler data in the box below shows an average DOCH of 321. Wake Robin has worked diligently to keep our operations effective, control debt, and minimize risk. That has led us to the position of having 585 Days Cash on Hand; we're proud of this as it demonstrates disciplined financial management and ensures we can continue serving our mission with confidence.



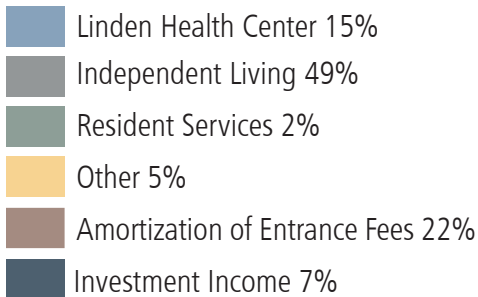
Missy Kelsen
Chief Financial Officer

The key to our financial health is the balance of resident revenues and resident expenses over the continuum of care. Prudent re-investment in our facility contributes to our operational success.

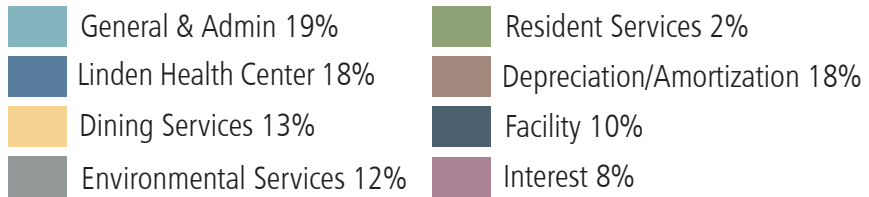
	2025	2024	2023	Industry Average
Debt Service Coverage	3.09	2.22	2.45	2.18*
Days Cash on Hand	585	488	487	321*
Independent Living Occupancy	96%	95%	95%	

*Based on Zeigler's Financial Ratio Medians for Not-For-Profit CCRCs, single site communities

2025 Revenue (\$43,511,822 audited)



2025 Expenses (\$37,442,733 audited)



Corporate Board of Directors

Barbara Arel	Jim Madison
Chris Chase	John Maitland, Chair
Sarah Cocina	Sarah Merritt
Sasha Conroy	Michael Monte
Roger Crouse	Steven Schonberg
John Davis, Vice-Chair	Sarah Tischler
Meredith Jones	Brigette White
Joan Lenes	

Emeriti

Thomas Campbell	Gretchen Morse
Michael Furlong	Patty Motch
Kate Lampton	David Provost

At Wake Robin, residents can choose to become involved in whatever level of community life they'd like, and the Wake Robin Residents' Association (WRRRA) offers over 60 committees to do so.

For example, the Tag & Book Sale is a longtime resident-led activity and its proceeds from the collection and sale of pre-loved items and gently used treasures support the WRRRA. The Tag Sale epitomizes the culture here: energetic, collegial, welcoming. It's a place for everyone. This activity provides an opportunity for residents to share interests and life experiences and learn new things. In addition, there is a richness of personal connections through which we support each other during this exciting time in our lives.

This year's Tag & Book Sale will be open to the public on Saturday, June 6, 9 am - 3 pm, rain or shine. We're looking forward to the fun.

Molly Comeau
WRRRA President



Resident volunteers getting ready for the Tag Sale



WAKE ROBIN BY THE NUMBERS

414 Wake Robin residents
250 independent homes (152 apartments, 98 cottages)
98 private homes in Linden Health Center
29 new residents
67 pets in residence (33 cats, 33 dogs, 1 parrot)
236 employees (160 FT, 76 PT)
10 new hires funded to attend LNA training
2 residents participated in North Country Honor Flight
4,060 work orders filed
11,379 miles logged through the Rideshare program
46 sessions of Cup of Conversation (resident town hall)
62 gallons of maple syrup produced in the sugarhouse
53 goats devoured invasive plants on steep hillsides
3 biodigesters composted 22,569 pounds of food waste in kitchen
178,070 meals prepared
78,000 cookies baked
642,350 dishes washed
35 partnerships with local farms
40% of food local sourced and/or organic
1 relocated dog park
500+ smoke detectors inspected
358 fire extinguishers inspected
380 exercise classes taught by Wake Robin staff members
14,179,160 total steps logged on the fitness room NuStep machines
277 heat pumps had preventive maintenance
104 boilers checked for function and safety
38% carbon reduction from Hornbeam building upgrade project

