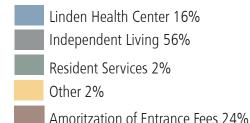
# WAKE ROBIN 2022 Year End Snapshot

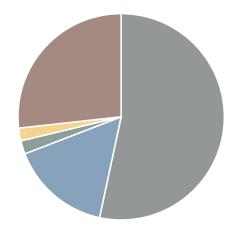
Wake Robin has emerged from the global pandemic as a stronger, more resilient and close-knit organization than ever before. As you will see in this annual snapshot and as confirmed by our auditors, our finances are strong. Working collaboratively as a team, the Corporate Board, the Leadership Team, the Staff, and the Residents created a new five-year strategic plan, clearly articulating our core values and providing specific goals for a sustainable future. With everyone's participation, our focus on environmental stewardship efforts continues to lead the way, and we have received numerous awards in recognition of the entire community's efforts. Finally, we promoted Meagan Buckley to be our new CEO. Meagan is a strong leader with the ability to get things done effectively, with compassion, poise and a wonderful sense of humor. I am not the only who is excited about these achievements and the prospects for our bright future. Every time I walk on campus I can feel the vibrant energy of the community. I am grateful for everyone who makes Wake Robin such a unique and wonderful place.

John Maitland Corporate Board Chair





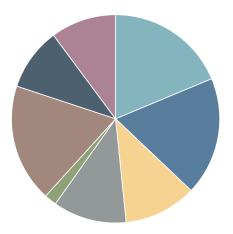




## 2022 Expenses (\$31,686,730 audited)







The key to our financial health is the balance of resident revenues and resident expenses over the continuum of care. Prudent re-investment in our facility contributes to our operational success.

	2022	2021	2020	Industry Average
Debt Service Coverage	2.04	2.71	2.20	1.74**
Days Of Cash On Hand	420	514	400	386**
Independent Living Occupancy	93%	93%	90%	87% ***

- \* General and Administrative
- \*\* Based on Zeigler's Financial Ratio Medians for Not-For-Profit CCRCs, single site communities.
- \*\*\* Based on Ziegler's Fourth Quarter Life Plan Community
  Occupancy Stats

#### **Corporate Board of Directors**

Tara Banks Sarah Billings-Berg Tania Bertsch Dolly Fleming Katie Hawley Rosalyn Graham

Joan Lenes

John Maitland, Chair Steven Schonberg Sarah Tischler Sarah "Sally" Webster Brigette White Art Wright, Vice-Chair

#### Emeriti

Debby Bergh Thomas Campbell Michael Furlong Kate Lampton Gretchen Morse Patty Motch David Provost

The Wake Robin Residents' Association (WRRA) is the governing body responsible for implementing and funding the activities of our 62 resident committees.

Those committees currently include pickle ball, wood working, sugaring, chorus, bridge, gardening, social programs, musical performances, winter teas, maintaining our 4.5 miles of trails. If a resident wishes to have a new activity—it happens.

The past year saw WRRA expand our communication, involvement and cooperation with our administration and Corporate Board. We strengthened the commitment to our environment: to reduce waste and decrease our carbon footprint.

WRRA anticipates a future filled with activities and growth as new residents bring ideas and energy to share with our community.

Kay Stambler WRRA President



### WAKE ROBIN BY THE NUMBERS

400 Wake Robin residents 250 independent living cottages/apartments 98 private homes in the Linden Health Center 218 Wake Robin employees 62,400 hours worked by longest employed staff member 66 staff members participated in carpool program 72 pets in residence (36 cats, 35 dogs, 1 parrot) 49 weekly Cup of Conversations (community meetings with CEO) 135 residents (weekly average) attended CUP 62 organized resident driven committees/activities 4,900 volumes in the Jean Connor Library 44 raised garden beds 2 tennis and 1 pickleball court 345 taps in the Wake Robin sugarbush 52 gallons of syrup produced in the sugarhouse 4.5 miles of resident-maintained walking trails 175 resident furniture repairs by the woodshop 10,000 daffodils blooming throughout campus 3,600 square feet of groomed lawn dedicated to garden games 12 food cyclers installed in breakrooms and green rooms for composting 3 electric vehicles purchased to complement ES fleet 40% composted, 18% recycled of total waste stream 366 incandescent lights in resident homes replaced with LED lights 86 wooded acres under forestry plan 40% of food served is organic or locally sourced 19% of electricity came from solar purchase agreement 11-acre meadow following local "No Mow May" program for pollinators 13.5 acres reclaimed from invasives to establish golden winged warbler habitat 4,190 plants used to create the Community Center Pollinator Garden



<sup>&</sup>quot;Debby and I have known for years that Wake Robin was where we wanted to be. Our expectations have been exceeded with a sense of belonging in a community that offers such strong social connections."

<sup>-</sup> Peter and Debby G., residents